BANKING & FINANCIAL SERVICES

Diploma Program

REMIC

TRANSFORMING STUDENTS INTO ENTREPRENEURS

Gain the skills, certifications, and confidence needed to **THRIVE IN THE FINANCIAL SECTOR!**

GRANTS OF $50,000+ AVAILABLE!

Do *you* qualify? Find out today!

EMAIL: CAREERS@REMIC.CA | WEBSITE: CAREERS.REMIC.CA

1

PROGRAM SUMMARY

Gain the skills, certifications, and confidence needed to thrive in the financial sector! Endorsed by REMIC and delivered in partnership with a leading Canadian college, this one-year program prepares you for career success. You'll gain hands-on learning experience and industry-recognized certifications.

> **Duration:** **52 weeks** (20 hrs a week)

> **Format (choose one):**

- **Asynchronous (self-paced online)**
  20 hrs/ week on your own schedule
- **Day Classes (Live Webinar)**
  Monday to Thursday | 9:30am - 3:00pm
- **Evening Classes (Live Webinar)**
  Monday to Thursday | 5:00pm - 10:00pm

> **Start Dates:** New intakes every month

> **Tuition Fees:** $10,500 (before financial aid)

> **Financial Assistance:** OSAP grants & loans of up to $50,000 or more may be available for qualifying students

> **Certifications:** HLLQP, Mortgage Agent Course Level 1, and Microsoft Office Certifications

> **Career Support:** Dedicated career development and exploration modules.

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

2

PROGRAM HIGHLIGHTS

- **Comprehensive Curriculum:**
  This program offers an extensive curriculum covering vital aspects of banking and financial services, including financial products, financial services, regulatory compliance, and customer service excellence.

- **Practical Training:**
  Prepare for the real-world challenges of the financial services industry through hands-on experiences.
  Engage in simulations, case studies, and industry projects to develop practical skills and problem-solving abilities crucial for success in today's competitive job market.

- **Industry-Relevant Skills:**
  Develop a versatile skill set tailored to the demands of the banking and financial services sector. From understanding financial regulations to mastering sales techniques and customer relationship management, our program equips you with thetools needed to excel in various roles within the industry.

- **Expert Faculty**:
  Learn from seasoned professionals with extensive experience in the banking and financial services field.

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

3

INSTRUCTIONAL HOURS

Each module is structured to build core competencies through focused instructional hours

1. Career Exploration: 40 hours
2. Microsoft Office: 80 hours
3. G-Suite Digital Tools: 80 hours
4. Sales and Service: 80 hours
5. The Canadian Financial Sector: 40 hours
6. Consumer Credit: 80 hours
7. Business Math Fundamentals: 40 hours
8. Mortgage Agent Level 1 Course
9. Life License Qualification Program (LLQP): 120 hours
10. Financial Planning Fundamentals: 80 hours
11. Behavioral Finance: 40 hours
12. Financial Planning for Business Owners: 40 hours
13. Estate Planning: 80 hours
14. Financial Planning Software Tools: 40 hours
15. Career Development: 40 hours

4

COURSE MODULES

1. Career Exploration (40 hours)
This module focuses on identifying career paths in the financial services industry. Students will:

- Explore various financial roles and career opportunities.
- Understand key skills required for success in the sector.
- Learn how to align personal goals with professional aspirations.

2. Microsoft Office (80 hours)
Master essential applications used in workplaces, including:

- Word for professional document creation.
- Excel for financial data analysis and reporting.
- PowerPoint for impactful presentations.

3. G-Suite Digital Tools (80 hours)
Gain proficiency in Google's productivity tools to enhance collaboration and efficiency. Learn to:

- Create and share documents with Google Docs.
- Manage data and calculations using Google Sheets.

Organize schedules and meetings through Google Calendar.

4. Sales and Service (80 hours) Develop expertise in customer service and sales strategies. Topics include:

- Building rapport and effective communication.
- Advanced sales techniques and handling objections.
- Delivering exceptional service experiences.

5. The Canadian Financial Sector (40 hours)
Understand the structure and key players in Canada's financial industry. Learn about:

- The role of banks, credit unions, and regulatory bodies.
- Overview of financial products and services.
- Trends shaping the financial landscape in Canada.

6. Consumer Credit (80 hours)
Explore the fundamentals of consumer credit and lending. Topics include:

- Credit application processes and credit scoring.
- Managing and analyzing credit risk.
- Compliance with lending regulations.

7. Business Math Fundamentals (40 hours)
Strengthen essential math skills needed in financial analysis, including:

- Calculating interest rates, loans, and investments.
- Understanding financial ratios and percentages.
- Basic statistics for decision-making.

8. Mortgage Agent Level 1 Course
Gain an introduction to the Canadian mortgage industry covering:

- Mortgage products and features
- Regulatory frameworks and compliance.
- Client qualification and application

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

4

COURSE MODULES

9. Life License Qualification Program (LLQP) (120 hours)
Prepare for life insurance licensing with a comprehensive curriculum that includes:

> Insurance principles and products
> Ethical practices and regulatory standards.
> Client needs analysis and solutions.

10. Financial Planning Fundamentals (80 hours)
Understand the core principles of financial planning. Topics include:

> Budgeting and goal-setting techniques.
> Basics of retirement and estate planning.
> Analyzing fi nancial statements.

11. Behavioral Finance (40 hours)
Study how human behavior impacts financial decisions.
Key topics include:

> Emotional and cognitive biases in decision-making.
> Strategies to mitigate bias and improve outcomes.
> Insights into client behavior and communication.

12. Financial Planning for Business Owners (40 hours)
Specialized training for advising business owners, including:

> Tax-efficient strategies for businesses.
> Retirement and succession planning.
> Risk management for entrepreneurs

13. Estate Planning (80 hours)
Learn to assist clients in managing and transferring wealth. Topics include:

> Wills, trusts, and powers of attorney.
> Tax considerations in estate planning.
> Strategies for wealth preservation.

14. Financial Planning Software Tools (40 hours)
Hands-on training with software used in the financial industry,including:

> Tools for budgeting and cash flow analysis.
> Portfolio management applications.
> Presenting financial data to clients.

15. Career Development (40 hours)
Prepare for a successful career with essential skills, such as:

> Resume writing and interview preparation.
> Networking strategies and personal branding.
> Job search techniques in the financial sector.

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

5

CAREER OPPORTUNITIES

AFTER COMPLETION OF THIS PROGRAM, STUDENTS MAY FIND WORK AS:

- **Financial Services Officer**: Help clients with banking, credit, and financial products.
- **Financial Customer Service Representative (CSR):** Assist clients with account inquiries and banking needs.
- **Personal Banking Officer:** Offer advice on personal finances and credit solutions.
- **Financial Sales Representative:** Sell financial products like loans and insurance.
- **Mutual Funds Assistant / Processor:** Handle mutual fund transactions and documentation.
- **Loan Officer:** Assess and approve loan applications.
- **Financial Advisor:** Guide clients on investments and financial planning.
- **Registered Investment Representative:** Manage investment transactions and provide advice.
- **Securities Trader:** Buy and sell securities for clients or firms.

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

6

ADMISSION & ENROLLMENT

ADMISSION REQUIREMENTS:

> A Canadian high school diploma or equivalent is required.

> Applicants without a diploma may take a proficiency test.

> Strong interest in financial services and a commitment to completing the program.

ENROLLMENT STEPS:

1. **Book a FREE 30-MINUTE ZOOM CONSULTATION with REMIC**: Discuss your career goals and determine your program suitability, and receive an OSAP estimate.

2. **Contact REMIC to Book Your In-Person Meeting**: Contact REMIC to schedule an in-person meeting at the Partner College in Toronto to complete your enrollment and choose your start date.

3. **OSAP Application with REMIC:** Our team will guide you step-by-step through the OSAP application process and explore additional financial aid options you may qualify for.

4. **Begin the program**: Once enrolled, start the diploma program, which combines self-study and scheduled live webinar course-work for maximum flexibility.

Spots are limited for this month's intake - BOOK A FREE CONSULT at career.remic.ca

REMIC
TRANSFORMING STUDENTS INTO ENTREPRENEURS

LIVE CHAT
Live chat available
Monday-Friday,
9 AM - 5 PM

PHONE
Call 877-447-3642

EMAIL
Email us 24/7 at support@remic.ca
(Typically 1 business day response)